

# HPE Flex Offers

**HPE Flex Offers  
Special Deals**

**New!  
Q3**

**Create your own SMB Solution and maximize your savings with  
HPE Flex Offers in iQuote!**

## Benefits of HPE Flex Offers

- Best transactional HPE Pricing
- Exclusive Special Deals
- Easily customizable configurations
- Attach more for higher savings
- Ability to earn additional E&G points

- 1 Log in to:  
**iQuote**
- 2 Look out for the  
**HPE Flex Offers Logo**
- 3 Add the min number of  
qualifying products and  
**GET YOUR DISCOUNT!**

HPE Flex Offers Requirements	
<input checked="" type="checkbox"/>	Qualifying System
<input checked="" type="checkbox"/>	# Qualifying options
<input checked="" type="checkbox"/>	# Qualifying Drive
HPE Flex Offers Savings: \$XX	


## Special Deals

All promotions are subject to availability and may be changed on short notice.

**To access the latest  
Special Deals**

[Click here](#)

Solutions



**HPE Recommended Solutions**

- Solutions
- HPE Flex Offers Hot Picks
- HPE Flex Offers Special Deals

### Unlock Special Pricing on HPE ProLiant Tower Servers via HPE Flex Offers!

For a limited time only, get additional discounts up to \$220<sup>1</sup> (or local currency equivalent) with HPE ProLiant Tower Servers through HPE Flex Offers. Please visit iQuote to access this Special Deal.



<sup>1</sup>Discounts include: additional discounts already embedded in pricing for HPE ProLiant Tower Servers and new Engage & Grow points. Valid until October 31, 2023.

### Unlock Special Pricing on HPE ProLiant Gen10 Plus, Gen10 Plus v2 Servers with AMD Processors via HPE Flex Offers!

Through an HPE & AMD partnership, get additional discounts up to \$400<sup>1</sup> (or local currency equivalent) with HPE ProLiant Gen10 Plus, Gen10 Plus v2 Servers featuring AMD processors through HPE Flex Offers.



\* Please visit iQuote HPE Flex Offers Special Deals link to access this Special Deal and for the list of eligible SKUs.

<sup>1</sup> Additional discounts already embedded in pricing for HPE ProLiant Gen10 Plus Servers with AMD 7xxx series CPUs. Valid until October 31, 2023.



# Hot Picks

Our recommended HPE Flex Offers bundles which cover **Compute, Storage, and Aruba platforms** and address key customer needs. Visit iQuote today for the latest HPE Flex Offer pricing.

iQuote 

HPE Flex Offers Hot Picks **can have great price savings** compared to CTO-equivalent and competitive configurations.

## Compute



### Built for Some of the Most Demanding Workloads

#### HPE ProLiant DL360 Gen10 Plus

The HPE ProLiant DL360 Gen10 Plus server is powered by 3rd Generation Intel® Xeon® processors and built with foundational intelligence to transform IT with insights that enhance workload performance, placement, and efficiency, delivering better outcomes faster.

- 1 x HPE ProLiant DL360 Gen10 Plus 4309Y (P55240-B21)
  - 3 x HPE 480GB SATA SFF SSD (P40502-B21)
  - 1 x BCM 5719 1 GB 4p BASE-T Adptr (P51178-B21)
  - 1 x HPE 800W Flex Slot Power Supply Kit (P38995-B21)
- Visit the iQuote solutions wizard for more details.  
\*Not a fully configured solution.

## Storage



### Reliable, Well Connected, and Compatible

#### HPE StoreEver LTO-7 Ultrium 15000 External Tape Drive

HPE StoreEver LTO Ultrium Tape Drives allows the tape drive to near-continuously adjust the speed of the drive to keep drives streaming to help maximize performance and reduce start/stops which significantly increase reliability of Hewlett Packard Enterprise drives and media.

- 1 x HPE LTO-7 Ultrium 15000 External Tape Drive (BB874A)
  - 1 x HPE LTO-7 Ultrium 15TB RW Data Tape (C7977A)
  - 1 x HPE 3 Yr TC Basice Service (H06F4E)
- Visit the iQuote solutions wizard for more details.  
\*Not a fully configured solution.

## Compute



### Built for Some of the Most Demanding Workloads

#### HPE ProLiant DL380 Gen10 Plus

The HPE ProLiant DL380 Gen10 Plus server is built with foundational intelligence to transform IT with insights that enhance workload performance, placement, and efficiency, delivering better outcomes faster.

- 1 x HPE ProLiant DL380 Gen10 Plus 4310 (P55246-B21)
  - 3 x HPE 480GB SATA MU SFF SSD (P40502-B21)
  - 1 x HPE 800W Flex Slot Power Supply Kit (P38995-B21)
  - 1 x BCM 5719 1GB 4p BASE-T Adptr (P51178-B21)
- Visit the iQuote solutions wizard for more details.  
\*Not a fully configured solution.

## Aruba



### Small Office Deployment Solution

#### Aruba Instant On AP22 Access Point

Simple to set up with faster speeds that enables more connect devices, reduced latency and power consumption.

- 5 x Aruba Instant On AP22 (RW) Access Point (R4W02A)
- Starting point for Small Office Deployment Solution.\*

Visit the [iQuote solutions wizard](#) for more details.  
\*Not a fully configured solution.

## Storage



### Shared Storage

#### HPE MSA 2060 16GB FC SFF Storage

Get the combination of simplicity, flexibility, and advanced features in this entry-priced affordable storage array designed for application acceleration for small and remote office deployments.

- 1 x HPE MSA 2060 16GB FC SFF Storage (R0Q74A)
- 2 x HPE MSA 1.92 TB SAS SFF SSD (R0Q47A)
- 8 x HPE MSA 2.4 TB SAS SFF HDD (R0Q57A)

Visit the iQuote [iQuote solutions wizard](#) for more details. Not a SMB Solution.

# Check this out!

**Start building your configuration with these new SKUs via HPE Flex Offers in iQuote!**



**The HPE ProLiant ML350 Gen11** is a powerful 2P tower server with optional rackable chassis for various environments, and delivers exceptional compute performance, security, reliability, and expandability. The HPE ProLiant ML350 Gen11 server is an excellent choice for diverse workloads such as IT infrastructure, Data Management, VDI, ERP/CRM.

As of: May '23



**The HPE ProLiant DL360 Gen11** server is a rack-optimized 1U dense solution that delivers exceptional compute performance, upgraded high-speed data transfer rate, and memory depth with 2P compute capability. It is an excellent choice for EDA, CAD, and VDI.

As of: May'23



**The HPE ProLiant DL380 Gen11** server is a scalable 2U 2P solution that delivers exceptional compute performance expandability, and scalability for diverse workloads and environments at 1P economics. It is an excellent choice for data-intensive workloads like software-defined storage, video transcoding, and virtualized apps that require large storage capacity, and high I/O and memory bandwidth.

As of: May'23

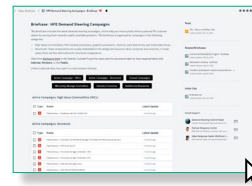


## **Veeam Software + StoreEver Better Together!**

With HPE StoreEver and Veeam you can create secure, air-gapped defenses against cyber-threats and use LTO tape alongside other backup platforms, both on-prem and in the cloud. Available via HPE Flex Offers! Visit iQuote and start building your configuration today.



## **All MSAs now include a 90-day free trial of HPE GreenLake for Backup and Recovery Service.**



## **Demand Steering Briefcase in Seismic**

**The “HPE Demand Steering Campaigns” briefcase includes the latest demand steering campaigns that helps Sellers quickly retire quota and fill customer orders by moving them towards readily available products.**

This briefcase is organized by two campaigns High Value Commodities and Structural. It is a repository for Seller-oriented content to navigate specific material constraints, and updates regarding broader Industry Concerns.

We also publish references that are helpful to Sellers, including a regularly refreshed version of the “Do Not Sell” list (long lead-time SKUs to steer away) and links to the Mainstream SKU list.

<https://hpe.seismic.com/Link/Content/DCB3WX4V3jqB8GT2WJP8DPQh9fj8>

Authorised visitors can subscribe to a particular briefcase or document, and be notified when it changes.



**Watch the Short Walk Through Video of the new iQuote experience.**

**HPE Flex Offers discounts are now available on selected range of ProLiant, Storage Platforms and Aruba!**



## **Engage & Grow - Top Achievers Club**

Top Achievers Club is the reseller incentive program designed to help out partners' sales representatives earn miles for the sale of selected HPE products and solutions. It helps motivate, train, and recognize our partners' sales teams deserve for their successes and knowledge. Selling HPE products can help you earn the top for the opportunity to win an amazing experience.

**Step 1 – Log in to HPE Engage&Grow.**

**Step 2 – Click on the home page top menu Top Achievers Club.**

**Step 3 – Accept Terms & Conditions and enter you Alias.**

**Step 4 – Be active on HPE Engage&Grow. The more claims/sell out and training you complete, the more miles you will earn.**

# Check this out!

## - Continued

### SMB Quarterly News Hour:

A supplement to Get More Tour OnDemand trainings, each quarter HPE will highlight new information, promotions, and updates that are specifically relevant for Partners. We want to present the latest news to keep you in the know and give you an idea of what to expect throughout the quarter.

Partner 

### Get More Tour On Demand:

Need help navigating iQuote or need a refresher, the Get More Tour On Demand has a training module that helps go through all the features iQuote has to offer. Check out it out here.

Partner 

### HPE Pointnext Tech Care Services:

Click here to check out our new video regarding HPE Pointnext Tech Care Services and how a selection of these Services are part of our HPE Flex Offers program

Watch video 

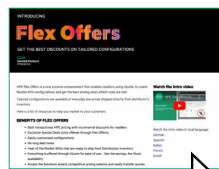
### VMware: For hybrid cloud and VDI. Available in HPE Flex Offers!



Visit iQuote and start building HPE Flex Offers configurations with eligible VMware SKUs today!

HPE and VMware accelerate customers' modernization journey by delivering one of industry's most complete portfolio of integrated virtualization cloud and mobility solutions and services designed to work as one in their multicloud environment, available via transactional licenses and VMware Enterprise License Agreements (ELA).

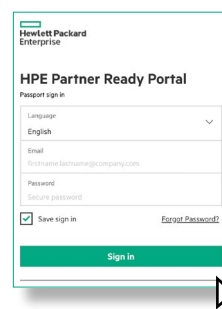
### Where to find extra Collateral:



Get access to all SMB Collateral that includes, CheatSheets, Configuration Guides, Banners, and more. Find everything here:

<https://atrium-consulting.uk/hpe-flexoffers-resellers/>

### Partner Ready Portal:



Our new HPE Flex Offers promo page on the HPE Partner Ready Portal gives partners direct access to an overview of the program and updated collateral published on a monthly basis

<https://partner.hpe.com/group/prp/article-display-page?id=558986418>

### Available via HPE Flex Offers:



Visit iQuote today & unlock discounts!

Get the best price/discount on your Microsoft ROK licenses when you add it to your iQuote configuration and meet HPE Flex Offers rules.

<http://iquote.hpe.com>





### Additional Information

Use iQuote to view and modify the HPE Flex Offers. Access the Universal Version via: [iquote.hpe.com](http://iquote.hpe.com) or contact your preferred HPE Authorised Distributor for live pricing.

Earn rewards with HPE Engage & Grow: Sign-On via Partner Ready Portal [partner.hpe.com](http://partner.hpe.com)

Enjoy low monthly payments, maximize capacity of assets and boost your sustainability goals with IT investment solutions from HPE Financial Services.



Follow the **ENGAGE GROW** LinkedIn page to learn about the latest SMB and HPE Flex Offers updates.